



VACANCY

SALES OFFICER

Vodafone Vanuatu is seeking for Sales Officer to be based in SANTO

Mission

The Sales Officer has to:

- Be responsible for sales and customer service and the overall customer experience.
 - Sell all Vodafone Vanuatu products and services offers (Prepaid/Postpaid services, Devices, M-Vatu services) and Canal+ services
 - Provide answers to customer queries: complaints, orders, errors, account questions, billing, cancellations...and know how to retain them
-

Competences:

1. Knowledge

- Secondary school graduates
- Basic sales work experience
- Have basic knowledge on Microsoft Word and Excel
- Stock and cash reconciliation process

2. Skills

- Fluent English/French and Bislama
- Excellent written and verbal skills
- Analytical thinking
- Ability to work on a transversal way, understanding all the needs of the different entities
- Good planning and organizational ability
- Strong understanding of customer and market dynamics and requirements.
- Proven leadership with good communication and interpersonal skills.
- Able to work under pressure.

3. Personal characteristics

- Take initiative to do things
- Reliable
- Adaptability
- Ability to work under stress
- Sense of Service
- Honesty
- Conscientious and rigorous

Interested applicants for the above position may send in their application and CV addressed to HR Coordinator, P.O. Box 146, Port Vila, or valerie.dinh@vodafone.com.vu before on **Monday 12th December, 2022.**