

Join Our Dynamic Team

At Digicel, we are looking for dynamic people to join our growing team. This fantastic opportunity is available and if you have, the ability to operate effectively in a fast paced telecommunication industry and meet the desired requirements; then we would like to hear from you.

DISTRIBUTION MANAGER

We are looking for a highly motivated person to take up the role of Distribution Manager. This person will be responsible for managing the distribution of Digicel's product portfolio & inventory to both internal and external teams and lead the development of sales initiatives, strategies and monitoring to meet distribution performance goals and KPI's in the channel partner space.

To be considered for this role, the successful candidate must have good communication skills incorporating presentation skills, negotiation & prospecting skills, creativity, market motivated. Must have advanced knowledge and understanding of a Telecom network and infrastructure. Must be able to converse in English & Bislama and hold a valid driver's license.

SALES AREA MANAGER

The Sales Area Manager's role is to deliver overall sales and revenue KPI's for Digicel's product portfolio including but not limited to SIM activations, devices, recharge value and volume spread managing footprint effectively in the assigned territory. Ensuring Digicel's products and service experience are "within arm's reach" to customers and solicit performance from dealers and direct team members. Managing the direct sales and retails team in the assigned territory, ensuring "Sell through" is consistent with targets and subscriber growth potential. Administration and control of stock, monies collected and deposited/banked by the team. Ensure sales team member's internal and external dealings are as per Digicel ethics standards. Must be able to converse in English & Bislama and have a valid driver's license.

RETAIL SALES EXECUTIVE

This person will be responsible for selling Digicel products and services, educating & demonstrating to Customers the suite of Products & Applications they can access post purchase of their Phone/Device/Play TV/Solar Products from the store.

To be considered for this role, the successful candidate must have good communication skills, and have some experience in Sales and Customer service. Must be able to converse in English, & Bislama.

DIGITAL EXECUTIVE

We are looking for an experienced and result-driven Digital Executive to join our awesome marketing team! As a Digital Executive at Digicel, you will be responsible for setting up, implementing and managing the overall company's digital marketing strategy. Digital marketing strategies are extremely important for our company's success, so your role will play a crucial role in achieving our business goals and objectives. We are expecting you to have experience and a big passion for digital technologies and all digital marketing channels.

To express your interest for these roles, do submit your application no later than 5pm Friday 8 October 2021. All applications must be attached with a cover letter, most recent resume, referee details and copies of required qualifications. Should you have any queries, please direct this to Elizabeth.Leodoro@digicelgroup.com.

Digicel (Vanuatu) Limited is an Equal Opportunity Employer.


Digicel
 Better Together